Spotlight on Specialty Populations:

Reaching Mississippians Through Telehealth

Fall 2014 National Association of Medicaid Directors (NAMD) Conference

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Who is Enrolled?

The percentage of the populations served are listed from highest to lowest:

- Children
- Low Income Parents/Caretakers
- Disabled (Supplemental Security Income)
- Dually eligible
- Family Planning
- Pregnant Women

704,321 Medicaid beneficiaries
70,855 CHIP beneficiaries
775,176 Total enrollment

As of Sept. 30, 2014
DEFINING THE PROBLEM
Medicaid and CHIP Beneficiary Monthly Enrollment

<table>
<thead>
<tr>
<th>Month</th>
<th>Enrollment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aug-13</td>
<td>714,311</td>
</tr>
<tr>
<td>Sep-13</td>
<td>714,964</td>
</tr>
<tr>
<td>Oct-13</td>
<td>717,023</td>
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<tr>
<td>Nov-13</td>
<td>717,091</td>
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<tr>
<td>Dec-13</td>
<td>715,979</td>
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<tr>
<td>Jan-14</td>
<td>714,338</td>
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<tr>
<td>Feb-14</td>
<td>720,013</td>
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<tr>
<td>Mar-14</td>
<td>731,338</td>
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<tr>
<td>Apr-14</td>
<td>743,776</td>
</tr>
<tr>
<td>May-14</td>
<td>753,388</td>
</tr>
<tr>
<td>Jun-14</td>
<td>760,058</td>
</tr>
<tr>
<td>Jul-14</td>
<td>766,535</td>
</tr>
<tr>
<td>Aug-14</td>
<td>771,759</td>
</tr>
<tr>
<td>Sep-14</td>
<td>775,176</td>
</tr>
</tbody>
</table>

The enrollment numbers for Sep-13, Oct-13, Nov-13, Dec-13, Jan-14, Feb-14, Mar-14, Apr-14, May-14, Jun-14, Jul-14, Aug-14, and Sep-14 are given.
Major Medicaid Provider Payments (in millions)

Note: Numbers represent fee-for-service and exclude managed care payments. FY2013 nursing facility payments include UPL totaling approximately $63m. NF UPL payments made in FY2012 were approximately $18m and $15 million in FY2011.
ADDRESSING THE PROBLEM
THE ARGUMENT FOR TELEHEALTH

- Growing Population in The US
- Provider Shortage
- Surge in Computer-based Technology
- Lack of Access to Medical Services
- Increase in Aging Citizens
- Tech-savvy Consumer Population

Growing Population in The US
Provider Shortage
Surge in Computer-based Technology
Lack of Access to Medical Services
Increase in Aging Citizens
Tech-savvy Consumer Population
Why it Works in MS

60% of Mississippi residents live in a rural setting

37% of Mississippi residents live in medically underserved communities

Most Mississippian travel 40-min. to receive specialty healthcare
THE SOLUTION
Medicaid Policy

DOM covers medically necessary telemedicine services.

Providers authorized to provide telemedicine services include:

- Physicians
- Physician Assistants
- Nurse Practitioners
Medicaid Policy

Approved originating sites are:

• Office of a physician or practitioner
• Hospital, including a critical access hospital
• Outpatient hospital
• Rural health clinic (RHC)
• Federally qualified health center (FQHC)
• Indian health service clinic
• Schools
Telehealth Services

• Telemedicine Consults
• Store-and-Forward Telemedicine Services
• Remote Patient Monitoring Services
• Medication Adherence Management Services
UMMC Telehealth Services

- TeleAllergy/Immunology services
- TeleCardiology – Adult services
- TeleCardiology – Pediatric services
- TeleDermatology services
- TelEmergency services
- TeleGenetic services
- TeleHospitalist services
- TelEducation for medical and nursing professionals
- TeleICU services – remote critical care monitoring
- Telemetry services
- TeleID – Infectious Diseases services
- TeleNeurology – Pediatric services
- TeleNeonatology services
- TeleNursing services
- TeleObstetrics specialty services
- TeleOpthalmology services
- TelePathology services
- TelePharmacy services
- TelePrison services
- TelePsychiatry services
- TeleRadiology services
- TeleStroke services
- TeleToxicology services
- TeleWoundCare services
- Remote Patient Monitoring
ELEMENTS OF SUCCESS
Provider Collaboration
Executive Support
Legislative Support
Innovative Coverage
Reimbursement Methodology
As noted by the American Telemedicine Association’s (ATA) comparison of telemedicine coverage and reimbursement standards for every state in the US, Mississippi is one of seven states that averaged the highest composite score suggesting a supportive policy landscape that accommodates telemedicine adoption.

*State Telemedicine Gaps Analysis, September 2014*
Support from the Governor

*Diabetes Project in MS*

In his "State of the State" speech, Mississippi Governor, Phil Bryant announced a new statewide telehealth effort focused on local diabetes patients.

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