Building Bridges, Breaking Silos: Effective Inter-Agency Collaboration

NAMD Fall 2014

John R. Langefeld, MD
Chief Medical Officer
KENTUCKY DEPARTMENT FOR MEDICAID SERVICES

November 4, 2014
Uniquely Kentucky

Cabinet For Health & Family Services

Multiple Agencies

Department for Aging & Independent Living
Department for Medicaid Services
Commission for Children with Special Health Care Needs
Department for Health Policy
Department for Community Based Services
Department for Income Support
Department for Public Health
Department for Behavioral Health, Developmental & Intellectual Disabilities
Department for Family Resource Centers and Volunteer Services
Uniquely Kentucky

Cabinet For Health & Family Services

Multiple Programs

- Medicaid
- MMIS
- SNAP
- WIC
- Child Welfare
- HIE
- Child Support
- Behavioral Health
- TANF
Uniquely Kentucky

Cabinet For Health & Family Services

Multiple Initiatives

- Health Benefits Exchange (Medicaid Expansion & QHP's)
- Meaningful Use
- ER Super-Utilizers
- Eligibility Services Integration System
- Governor's Healthcare Initiative
- Health Home
- MMIS System Modernization
- Quality Health Initiative
- Workforce
- Telehealth
- Enterprise Healthcare Analytics
- Uniquely Kentucky

Medicaid Expansion & QHP’s
Uniquely Kentucky
Cabinet For Health & Family Services

How Do We Build Bridges and Create Effective Inter-Agency Synergy
Sampling of Current Initiatives

✔ Meaningful Use (HIE/Public Health/Medicaid)

✔ ER Super-Utilizer

✔ Governor’s Healthcare Initiative: kyhealthnow

✔ Others
  ❖ Psychotropic Medication Use in Medicaid and Foster Children
  ❖ Scheduled Drug Use & Overdose Deaths
    ▪ SUD
    ▪ Neonatal Abstinence Syndrome
    ▪ KASPER (Rx Drug Monitoring System)
  ❖ CDC & CMS Project to link Medicaid and Vitals Data
    ▪ Early Elective Deliveries
    ▪ Inter-conception Care
  ❖ Health Home Planning
  ❖ Quality Health Initiative
  ❖ Task Force on Childhood Asthma
  ❖ State Innovation Model (SIM)
Current Status of State Medicaid Expansion Decisions

- **Implementing the Medicaid Expansion (28 States including DC)**
- **Open Debate (2 States)**
- **Not Moving Forward at this Time (21 States)**
ACA Impact In Kentucky

> 20% Un-Insured

Percentage of the Population Under 65 that was Uninsured Prior to ACA
[2012 Small Area Health Insurance Estimates]
ACA Impact In Kentucky

< 12% Un-Insured

kynect Kentucky Health Benefit Exchange

Potential Percentage of the Population Under 65 that is Uninsured
[Assumes 75% of New Enrollees were previously uninsured]
Kentucky Medicaid

Medicaid Expansion projection of additional 308,000 Medicaid recipients in 2014

Total Current Recipients
1,196,847
Children
575,873

$8.2 Billion (FY 2015) + $145 Million CHIP

Largest Payer of healthcare services for Kentucky Residents

What it means:
One out of every 4 people Medicaid eligible
EXAMPLES OF CURRENT INITIATIVES
Examples of Current Initiatives

MEANINGFUL USE & SO MUCH MORE
Stages of Meaningful Use

Stage 1: Data Capturing and Sharing

Stage 2: Advanced Clinical Processes

Stage 3: Improved Outcomes
Adoption

✓ 1013 LIVE Connections (2,496 locations)
✓ 82% of Hospitals are live on KHIE
✓ Medicare eHR Incentive payments = $241,846,330
✓ Medicaid eHR Incentive payments = $345,884,821
Examples of Current Initiatives

ER UTILIZATION

“SUPER-UTILIZERS”
ER Utilization

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of ER Recipients</th>
<th>Total ER Paid</th>
</tr>
</thead>
<tbody>
<tr>
<td>2009</td>
<td>342,541</td>
<td>$283,615,587</td>
</tr>
<tr>
<td>2010</td>
<td>367,798</td>
<td>$308,536,885</td>
</tr>
<tr>
<td>2011</td>
<td>363,814</td>
<td>$313,830,678</td>
</tr>
<tr>
<td>2012</td>
<td>365,076</td>
<td>$344,317,666</td>
</tr>
<tr>
<td>2013</td>
<td>359,573</td>
<td>$333,962,737</td>
</tr>
</tbody>
</table>

- **Behavioral Health Diagnoses:** 79%
- **Substance Abuse Diagnoses:** 45%

**Super-Utilizer Recipients:**
- 3.5% of all ER Utilizing Recipients

**ER Visits:**
- 193,375 visits
- 44,915 visits by recipients with an ER visit
- 121 ER visits

**Emergency Rooms Visited:**

- Counties with more than 24 visits are marked with stars.
- Specific counties include: Oldham, Henry, Burke, Johnson, Trigg, Marion, Pope, Greenup, Green, Boyd, Magoffin, Johnson, Trigg, Marshall, Trigg, Breathitt, Montgomery, Clinton, Scott, Henderson, McCracken, Muhlenberg, Taylor, Klette, McCreary.
Governor’s Directive

ER Initiative
• Initiative outlined by Governor Steve Beshear

Directive Focus
• “Efficient and effective emergency room management that meets community needs without an ER operating as a de-facto primary care office”

Collaborative Effort
• Governor tasked University Medical Centers to work with CHFS & providers to develop a system for emergency care representing best practices in the country
Response to Governor’s Directive

ER  SMART

Supportive
Multidisciplinary
Alternatives &
Responsible
Treatment
Health “Ecosystem”
Health “Ecosystem”

Providers

MCO

Behavioral Health

Consultants Advisors

Care Coordinator

Community Agencies

Lab

Health Department

Dietician

Pharmacist

Sponsors
Interconnecting the Health “Ecosystem”

A “care-coordination team” connected to receive secure alerts via KHIE Direct accounts
Examples of Current Initiatives

GOVERNOR’S HEALTHCARE INITIATIVE
# My Old Kentucky Home...

<table>
<thead>
<tr>
<th>Health Indicator</th>
<th>Rank</th>
<th>% Population</th>
</tr>
</thead>
<tbody>
<tr>
<td>SMOKING (970,000+)</td>
<td>50</td>
<td>29%</td>
</tr>
<tr>
<td>OBESITY IN ADULTS (&gt;1,000,000)</td>
<td>40</td>
<td>30%</td>
</tr>
<tr>
<td>SEDENTARY LIFESTYLES</td>
<td>43</td>
<td>29%</td>
</tr>
<tr>
<td>DIABETES</td>
<td>41</td>
<td>11%</td>
</tr>
<tr>
<td>POOR MENTAL HEALTH DAYS (Last 30 Days)</td>
<td>48</td>
<td>5%</td>
</tr>
<tr>
<td>POOR PHYSICAL HEALTH DAYS (Last 30 Days)</td>
<td>49</td>
<td>5%</td>
</tr>
<tr>
<td>LACK OF HEALTH INSURANCE</td>
<td>30</td>
<td>15%</td>
</tr>
<tr>
<td>CARDIOVASCULAR DEATHS/100,000</td>
<td>43</td>
<td>304</td>
</tr>
<tr>
<td>CANCER DEATHS/100,000</td>
<td>50</td>
<td>218</td>
</tr>
<tr>
<td>PREVENTABLE HOSPITALIZATIONS/1,000</td>
<td>50</td>
<td>103</td>
</tr>
<tr>
<td>PREMATURE DEATH/100,000</td>
<td>44</td>
<td>9790</td>
</tr>
<tr>
<td>CHILDREN IN POVERTY</td>
<td>44</td>
<td>27%</td>
</tr>
<tr>
<td>HIGH SCHOOL GRADUATION</td>
<td>23</td>
<td>80%</td>
</tr>
<tr>
<td>IMMUNIZATION - CHILDREN</td>
<td>28</td>
<td>68%</td>
</tr>
<tr>
<td>IMMUNIZATION - ADOLESCENTS</td>
<td>34</td>
<td>59%</td>
</tr>
<tr>
<td>PRETERM BIRTH</td>
<td>46</td>
<td>13%</td>
</tr>
<tr>
<td>INFANT MORTALITY</td>
<td>32</td>
<td>7%</td>
</tr>
<tr>
<td>LOW BIRTH WEIGHT (% live births)</td>
<td>43</td>
<td>9%</td>
</tr>
<tr>
<td>TEEN BIRTH RATE</td>
<td>43</td>
<td>44%</td>
</tr>
</tbody>
</table>

**KENTUCKY**

Overall Rank: 45

Change: no change

Determinants Rank: 40
Outcomes Rank: 45

---

**America’s Health Rankings 2013**
Governor’s Health Initiative

kyhealthnow
advancing our state of wellness
"I believe that this nation should commit itself to achieving the goal, before this decade is out, of landing a man on the moon and returning him safely to earth.”

President John F. Kennedy, May 25, 1961
## Understanding Our Whole Population

### Goals

<table>
<thead>
<tr>
<th>Program Indicator</th>
<th>Baseline Metric</th>
<th>Metrics &amp; Source</th>
</tr>
</thead>
</table>
| **Reduce Kentucky’s rate of uninsured individuals to less than 5%** | 14.90% | CHFS “Internal” Data Sources
| | | "External" Data Sources |
| Enroll at least 350,000 individuals in Medicaid and/or Health Benefit Exchange plans by the end of 2015 | 300290 (03/13/2014) | |
| Increase the number of kynectors and insurance agents participating in kynect by 10% by the end of 2015 | In Progress | |
| Continue to develop and execute kynect advertising and marketing campaigns, including continued collaboration with stakeholders to reach and enroll the uninsured | In Progress | |
| Allow for rate quotes and a browse feature for health insurance plans offered through kynect for small employers and agents | In Progress | |
| Increase collaboration between state agencies to identify uninsured individuals who may be enrolled in other state programs | In Progress | |
| Increase access to kynect for individuals who speak languages other than English and Spanish | In Progress | |
| Increase application web functionality for employers and insurance agents | In Progress | |
| Increase outreach efforts to small employers by working with business associations | In Progress | |
| **Reduce Kentucky’s smoking rate by 10%** | 26.3% Adults 18+; 17.9% Grades 9-12 | CHFS “Internal” Data Sources
| | | "External" Data Sources |
| Continue to support comprehensive statewide smoke-free legislation | 65% Kentuckians Support Smoke-Free Legislation; 426 Orgs signed smoke free Kentucky resolution | |
| Encourage Kentucky’s cities and counties to continue to implement smoke-free policies | 34.3% of Kentuckians (22 municipalities) covered by smoke free ordinance | |
| Expand tobacco-free policies to more executive branch property | 0 executive agency properties have a tobacco free policy; no known smoke-free campuses | |
| Support increases in taxes on cigarettes and other tobacco products, and tax e-cigarettes commensurate with other tobacco products | Cigarettes $0.60 per pack; Snuff $0.19 per 1.5 oz; Chewing tobacco $0.18 per unit | |
| | OTP 13%; E-Cigs - 6% or 0% | |
| Partner with school districts and universities to implement tobacco free campuses | 32 districts with 100% tobacco free schools | |
What Is Our Objective?

National Quality Strategy

Better Care for Individuals

Better Health for Populations

Financial Stewardship

Triple Aim
What is the “Road Ahead”?

Thank You for Listening

QUESTIONS